



UNIVERSAL
MIND MAPPER

BUSINESS VALUATION & FINANCIAL MODELLING WORKSHOP + CERTIFICATE IN BUSINESS VALUATION (Cert BV) FROM ACCA UK



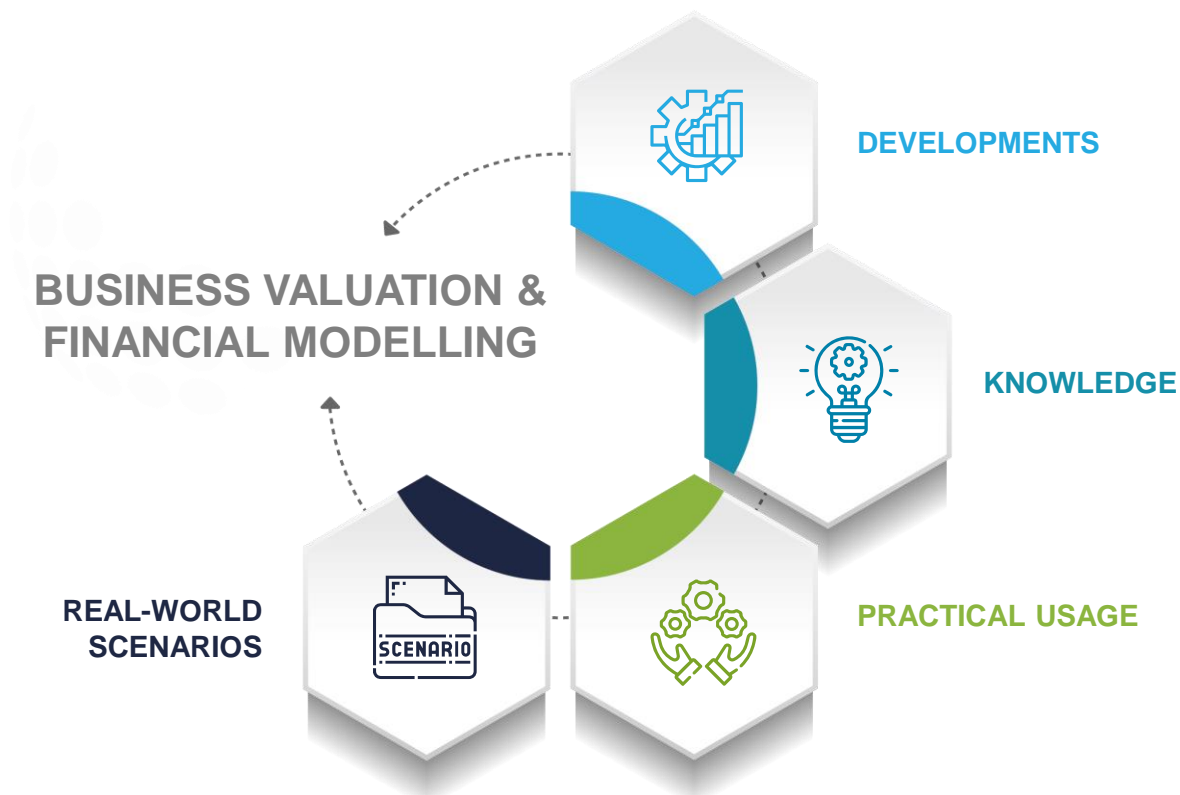
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PROGRAM OBJECTIVES



Understand the different contexts of business valuation



Comprehensive knowledge on business valuation techniques



Selection and application of different valuation techniques appropriate for each scenario



Overcome key challenges in conducting business valuation



Practice how to successfully apply business valuation techniques in a practical context



Build financial models to forecast business performance with revenue and cost drivers



Improve analytical and strategic decision-making skills related to business valuation



Learn to use sensitivity analysis and scenario planning



PROGRAM CONTENTS



**Financial
Modelling**



**Business
Valuations
Techniques**



**Key
Challenges**



**Practical
Application**



**Case Studies
& Exercises**

Context of valuation

Strategic analysis

Financial analysis

Methods of valuation

Discounted CF
based valuation

Multiples based
valuation

Asset based
valuation

Choice of valuation
methods in context

Key challenges in
business valuation

Financial modelling
and forecasting

Best practices in
valuation

Common valuation
mistakes and how to
avoid them

M&A real world
examples

Private company
valuation

Valuation methods
by industry sector

Practical
assignments



PROGRAM DETAILS



Methodology



- Live coaching - Interactive seminar based on open discussion, Q&A
- Recorded archives of completed live classes available for revision
- Case studies and real-life examples
- Practical exercises
- Excel templates

IT Platform



- Exclusive access to our Learning Management System (LMS)
 - Program materials
 - Recorded archives of completed live classes
 - Print your CPD confirmation

Duration



- 15 Days x 2 hours
- Total learning of 30 hours
- Flexible week-end classes

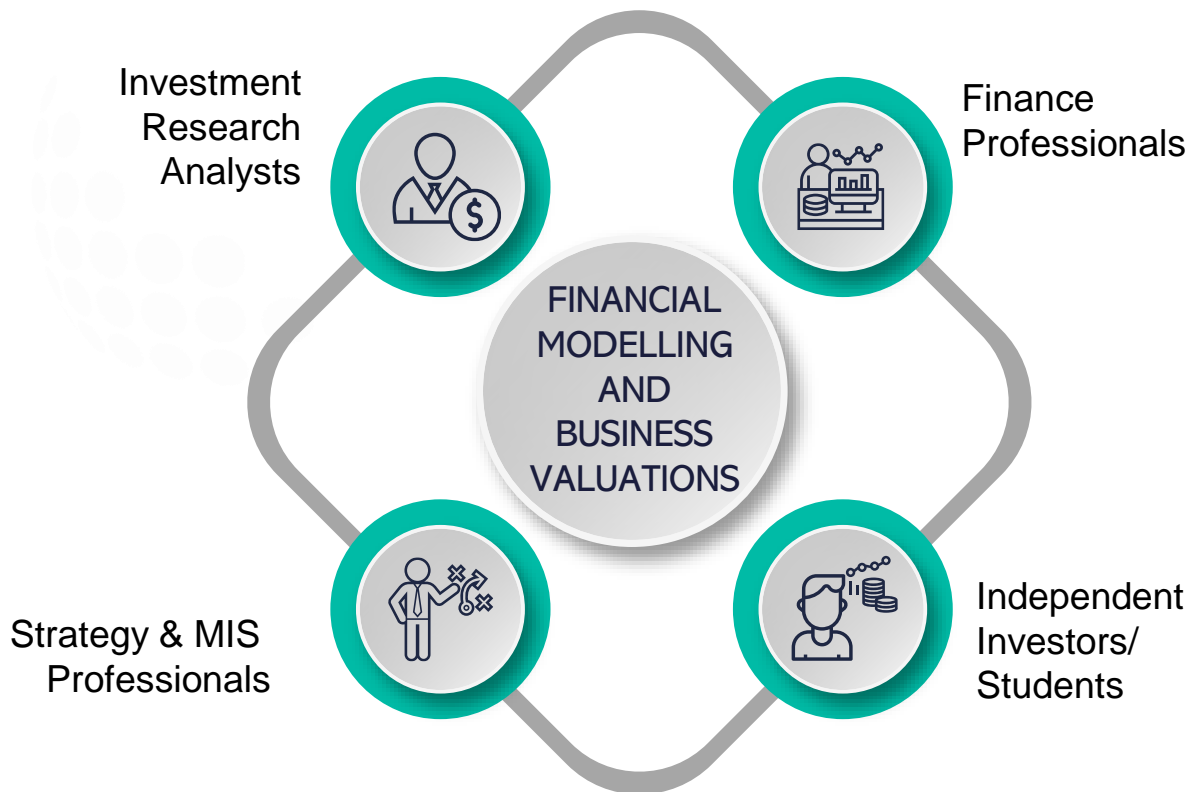
Venue



- Online live classes using our LMS



PROGRAM AUDIENCE



Benefits

- ✓ Demonstrate knowledge, skills and competencies to employers and prospective employers
- ✓ 30 Hours of qualifying CPD to meet the requirements of respective professional associations
- ✓ Comprehensive knowledge of business valuation techniques, ability to build financial models to forecast business performance
- ✓ Understand practical application of business valuation, enhance your analytical skills and your ability to make sound strategic and investment decisions
- ✓ Certificate in Business Valuations directly from ACCA UK upon successful completion of the online assignments (Cert BV)
- ✓ Receive a certificate of completion from Universal Mind Mapper

PROGRAM NEXT STEPS



REGISTER

- Register via online link for the course or the enrolment page of our website. We also accept enrolment via email for bulk corporate registrations
- UMM will manage the registration with ACCA for participants registering for Cert BV with ACCA –UK



PAY

- You could either register through our website and pay online by credit / debit card or by a bank transfer
- If you are choosing to pay by bank transfer, you must send us your payment confirmation to update our records and confirm your registration



ONBOARD

- Once you have made the payment, you will be onboarded
- You will receive access to the course materials through our learning management system closer to the course commencement date

Limited Registrations

Register Now!

PROGRAM FEATURES

UMM BV & FM Workshop + CPD Certificate **Vs** UMM BV & FM Workshop + CPD Certificate + Cert BV from ACCA UK



FEATURES	UMM BV & FM Workshop + CPD Certificate	UMM BV & FM Workshop + CPD Certificate + Cert BV from ACCA UK
30 HOURS ONLINE COACHING	✓	✓
COURSE MATERIAL, EXCEL TEMPLATES FROM UMM	✓	✓
PRACTICAL EXERCISES & CASE STUDIES	✓	✓
RECORDED ARCHIVES OF COMPLETED LIVE CLASSES	✓	✓
UMM ONLINE LMS PORTAL ACCESS	✓	✓
UMM CERTIFICATE OF COMPLETION	✓	✓
CPD CERTIFICATE	✓	✓
OPPORTUNITY TO BUILD A FINANCIAL MODEL UNDER GUIDANCE (OPTIONAL)	✓	✓
ONLINE COURSE MATERIALS, ASSIGNMENTS FROM ACCA UK	✗	✓
CERTIFICATE ISSUED BY ACCA (CERT BV)*	✗	✓

*Upon successful completion of the assignments, candidates will receive a Certificate in Business Valuations (Cert BV) from ACCA UK



PROGRAM FEEDBACK

Based on the survey conducted with the participants of our training programs

99%



Workshop satisfaction

100%



Knowledge improvement

100%



Presentation delivery

100%



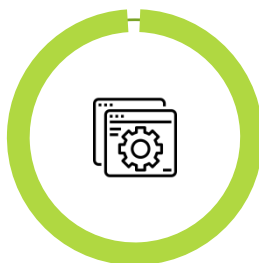
Customer service & administration

99%



Overall experience

99%



Practical application

96%



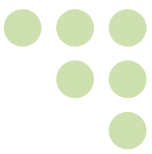
Course material

99%

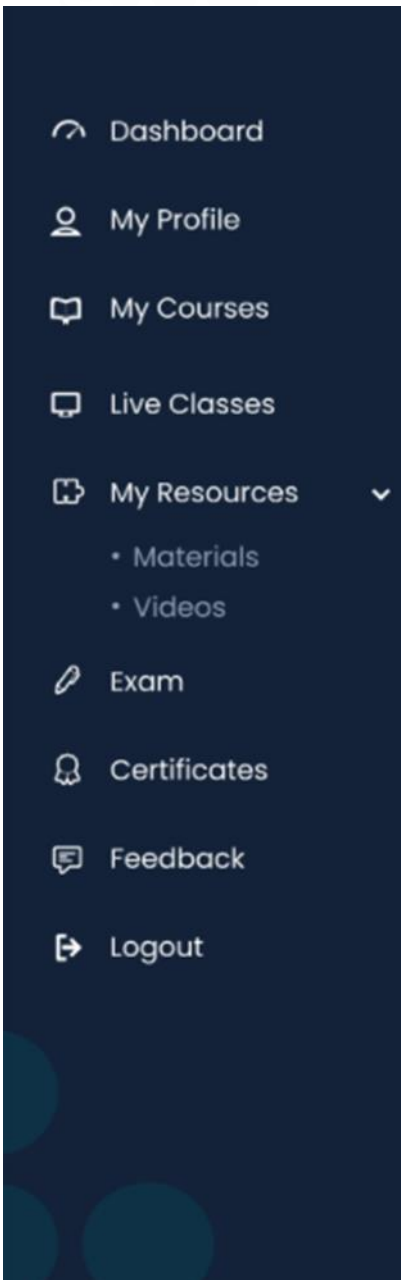


Q&A Sessions

OUR LEARNING MANAGEMENT SYSTEM (LMS)



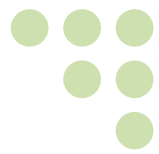
A snapshot of LMS; this is used to view live workshop schedules, participate in live workshops, download materials, watch recorded archives of live classes, practice questions, download certificates at the completion of the workshop.



M MIKE



LET'S BEGIN →



PROGRAM TRAINER



UMASUDHAN SUBRAMANIAM
CFA, FRM, CPA, FCCA, ACMA, MSc



UMASUDHAN SUBRAMANIAM is a seasoned management consultant and corporate trainer with vast experience in training professionals in all areas of Strategy, Finance, and Risk Management.

Umasudhan has worked in the commercial sector over the last 20+ years in various industries such as commercial banking, investment banking (equities), manufacturing, trade, advisory services & audit. He held various senior management positions within the commercial spectrum.

Umasudhan was part of the Exam Development Team of FRM Examinations held by GARP – USA. He was also part of the CFA Institute’s (USA) Education Advisory Board working body. He is an approved mentor for Oxford Brookes University’s (UK) BSc in applied accounting degree program.

Umasudhan is a CFA charter holder, a certified FRM, a fellow member of ACCA-UK, an associate member of CIMA-UK, a fully qualified CPA-Australia and holds a master’s degree in professional accountancy from the University of London/ University College London.



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